

Connections

THE NEWSLETTER OF THE CANADIAN-AMERICAN CHAMBER OF
COMMERCE - MID-ATLANTIC/GREAT LAKES

Rapprochement: Conservatives' win will be good for business.

For Americans who happened *not* to be at an **Elephant & Castle** pub a week ago Monday, the news of your neighbour's election up north was a day late. The Canadian-owned chain in Philly and other cities carried live satellite-tv coverage of the Tory victory, and the ascension of soon-to-be **Prime Minister Stephen Harper**. An Albertan with a different, much more positive sense of the U.S. relationship than among the defeated Liberals-New Democrat coalition, Mr. Harper promises to restore the badly damaged bilateral relationship. TV ads attacking him as "George Bush's new best friend" backfired. Canadian journalist **Mark Steyn**, in the Opinion section of last Thursday's *Wall Street Journal*, shared Canada's new view: A Harper government won't rely on reflexive anti-Americanism. If climate change is a problem, Kyoto isn't the answer. On missile defence, the Conservatives will string along with Washington... in return for some lucrative contracts. Unlike his hollow predecessor (**Paul Martin**), Stephen Harper is a thoughtful man who understands the gulf between self-mythologizing and the harder realities. He doesn't have to be George Bush's best friend, and he may be even more effective at opposing him on trade and agricultural disputes. But he could try being **Tony Blair's** and **John Howard's** best friend and reconnect (among) whom Canada (has) been increasingly estranged. From "*An Act of Political Hygiene*," *WSJ* (01/26/06. p.A10)

Call for Entries! The first annual **Canadian-American Commerce Awards** on April 9th in Philadelphia will honour three types of entities: A Canadian success in the U.S.; a U.S. success in Canada; and a successful bilateral business union. Please contact the Chamber with your nominations! CanAm members **Techo-Bloc**, **TD Banknorth** and **Quigley Co** have so far been nominated.

FEBRUARY, 2006

UPcoming Events

CANADA-U.S. BUSINESS OPPORTUNITIES NETWORKING LUNCHEON

Sponsored by the CanAm Chamber.

Wednesday, February 1, 2006, 4:00 p.m.
Croton Reservoir Restaurant, 115 W. 40th Street,
New York NY
\$ 35/person, includes luncheon

CARGO INSURANCE, CREDIT INSURANCE & ATA CARNET

Co-sponsored by CanAm Chamber Members
World Trade Center Delaware and New Castle County
Economic Development Council

Thursday, February 2, 2006; 9:00 a.m.-12:00 noon
New Castle County Chamber of Commerce,
630 Churchmans Road, Newark DE
\$ 15/person

BIOTECANADA

Sponsored by CanAm Member BIOTECanada

Monday-Wednesday, February 5-7, 2006
Westin Bayshore Hotel, Vancouver BC

INCREASING GLOBAL PROFITABILITY: LATIN AMERICA

Sponsored by CanAm Member the World Trade Center of
Greater Philadelphia

Thursday, February 9, 2006, 8:00 a.m.-2:00 p.m.
Drexel University, 3210 Chestnut Street,
Philadelphia PA
\$ 35/person

EX-IM BANK FINANCE SEMINAR EXPORTERS

Sponsored by CanAm Member World Trade Center-
Delaware

Wednesday, February 22, 2006, 9:00 a.m.-11:00 a.m.
Small Business Development Center, 1 Innovation Way,
Suite 301, Delaware Technology Park,
Newark DE
\$ 15/person

keep these dates

March 9, 2006 - CENTRAL BANK SERIES - BANK OF CANADA DEPUTY DIRECTOR LUNCHEON

March 16 & 17, 2006 - THE WORLD PREMIERE DANCE THEATER PRODUCTION "ANTIGONE"

April 6, 2006 - CAN AM CHAMBER LUNCHEON WITH BILL RYAN, PRESIDENT OF TD BANK NORTH, PHILADELPHIA PA

Please reserve your table at \$ 65/person.

Canada.U.S.A.Trade-Ops.

TD BANKNORTH ACQUISITION OF HUDSON UNITED BANK IS OFFICIAL. The Portland ME-based subsidiary of **Toronto-Dominion Bank Holdings** closes the deal today, February 1st. HUB will not be re-branded immediately but, rather, gradually. President **William Ryan** will address our annual meeting and awards program, April 6, 2006.

IS CANADA REALLY SAFE? Many U.S. politicians point to Canada as an "opposite" of the U.S. when it comes to crime. While a nice fantasy, the facts are sadly otherwise. **Paul Gilmour PhD**, in "Letters to the Editor," *Wall Street Journal* (01/26/06, p.A11) writes: The **Dutch Ministry of Justice** published the *International Crime Victims Survey (ICVS)*. The incidence of 11 crimes or classes of crimes in 23 developed countries ... was expressed as a percentage of population who were victims (and as a total provided) an overall rating. **Canada** was eighth worst (no. 1 is worst) below **Italy** and just above **Scotland**. The **U.S.** rated 16th, below **France** and above **Finland**. The truth must be told!

STILL TIME TO HEAD FOR VANCOUVER. Our friend in Toronto, **Nancy Ward**, will be in **Vancouver** next week to assist **Pennsylvania** companies attending **BioPartnering 2006**. Over 85% of Canada's healthcare, agri-food, research and other bio-related organizations will be represented February 5-7th. CanAm Chamber member **BIOTECanada** is sponsoring the three-day event. To register, go to techvision.com/bpn.

RESEARCH IN MOTION LTD. IS A VICTIM OF ANTI-QUATED U.S. PATENT LAWS. Sure, it's a Canadian company and from, of all places, **Waterloo**. Perhaps because of it, in all unpoetic justice, RIM is being destroyed by a civil lawsuit that's become very political. The company is scheduled to appear February 24th at the **U.S. District Court** [E.D. VA] which will consider an injunction to shutdown **U.S.** sales and service because of an alleged infringement, while the **U.S. Patent and Trademark Office** is moving to reject the patents of **NTP**, a Virginia-based patent holding company. The **U.S. Supreme Court** last week declined an appeal. **NAFTA** intervention is warranted here because this has become a trade dispute.

Welcome New Members

A&A Contract Customs Brokers Ltd. ("Business Without Borders" - Customs brokers, international trade consultants and forwarders) Surrey BC V3S 9S2: 120 176th Street, Suite 101; 888/663-4270; 604/542-7336 Fax; Ron Ubels, Director of Sales and Marketing; ronubels@aacb.com
aacb.com

ED: "Ron kindly spoke last month at the **Bucks County Community College** breakfast sponsored by the **Bucks County International Trade Council** and the **U.S.D.C.**"

British Officers' Club of Philadelphia (*Benevolent association of retired officers in British Empire armed forces*) Philadelphia PA 19102: 215/321-1662; Philip C. Minter, AM, PhD. "The group was founded in 1919, mostly by Canadians. The last Canadian member was Squadron Leader **Erni Cousins**, DFC, RCAF who died last year. Erni was an American who went to Canada to enlist - but we always counted him as Canadian. Now we have no Canadians."

International S.O.S. (*International Law Firm*) Trevese PA 19053: 3600 Horizon Boulevard, Suite 300; 215/768-2589; Philip Lavallee, philip.lavallee@internationalsos.com
internationalsos.com

L.A. Weight Loss Centers (*Nutrition programs to assist individuals in weight-loss and better health*) Horsham PA: 747 Dresher Road, Suite 150; 215/346-4400; 215/346-8897 Fax; Stacey Tapler, Global Markets Manager. stapler@la-weightloss.com
la-weightloss.com

Techo-Bloc Corporation (*regional commercial bank serving the Northeast and MidAtlantic U.S*) Pen Argyl PA 18072: 852 Pennsylvania Avenue; 610/Mike Nadeau, Vice President, General Manager; and at St-Hubert QC J3Y 8X8: 5200 rue Albert-Millichamp; 450/656-2992; 450/656-1983 Fax; Charles Ciccarello, President. mike@techo-bloc.com
techo-bloc.com

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