

Connections

THE NEWSLETTER OF THE CANADIAN-AMERICAN CHAMBER OF
COMMERCE - DELAWARE VALLEY

GLOBE & MAIL QUEBEC AND ONTARIO PROMOTION

“Philadelphia, *Canada-Friendly*” is the title of a 32-page magazine insert being produced by the CanAm Chamber. It will be bound into the June issue of *Report On Business*, the magazine distributed in the Globe & Mail. Over 239,000 copies will feature Canadian businesspeople in the Delaware Valley recommending this area for other Canadian investors and businesses. The project, at a cost of \$ 120,000, will be funded by member advertising.

MINISTER PETERSON IN DC FOR TRADE ADVOCACY DAY

The CanAm Chamber is participating in the Canada-U.S. inter-parliamentary meeting at the Capitol, March 1st. International Trade Minister **Jim Peterson** will be accompanied by Senators, MPs and trade association delegates, all to engage new members of the 109th Congress. The Canadian-American Chamber of Commerce is not affiliated with the Government of Canada.

SECTOR SPOTLIGHT: CONSTRUCTION/MATERIALS.

Canada to the Del Valley: **\$ 2.7 billion (2004)**;
Del Valley to Canada: **\$ 0.2 billion (2004)**.

Canadian construction management and materials account for over 15% of total Delaware Valley consumption. Framing lumber and wallboard are the largest imports, principally from Québec. **Lumbermen's Merchandising** (Wayne PA) is a major customer with 1,700 member lumberyards.

Sector products to Canada are principally engineering and aggregates.

MARCH, 2005

UPcoming Events

CANADA-U.S. TRADE ADVOCACY DAY

Tuesday, March 1, 2005

12:30 p.m.

Raeburn Building, 1st Floor Foyer

Washington DC

Free

FIRST WEDNESDAY

Sponsored by the International Visitors Center with introductions of consular and chamber officials.

Wednesday, March 2, 2005

5:30 p.m. Reception

Radisson Plaza - Warwick Hotel

1701 Locust Street, Philadelphia

Members Free

LAUNCH PARTY FOR "PHILADELPHIA-CANADA

FRIENDLY!?", the Publication

Sponsored by the Canadian American Chamber of Commerce and the Globe & Mail Report On Business.

Tuesday, March 22, 2005

5:30 p.m. Reception

Prime Rib, 1701 Locust Street, Philadelphia

Members and Guests Free

"SPRING FLING CITY STROLL"

Co-sponsored by the Canadian-American, the German-American and the Ireland Chambers of Commerce with the Center City Proprietors Association

Tuesday, April 5, 2005

5:30-7:30 p.m.

Louie, 128 S. 19th Street, Philadelphia

Members Free; Non-members \$ 15/person

RSVP 215/545-7766

CHARLES DUTOIT RECEPTION

AT THE KIMMEL CENTER

One of Canada's cultural icons is here in Philly to lead this glorious orchestra - and meet fellow Canadians -before the performance.

Thursday, April 7, 2005

6:30 p.m. reception; 8:00 p.m. concert

Kimmel Center for the Performing Arts

(\$ 150/person)

keep these dates!

April 19, 2005 - ONTARIO PREMIER, DALTON McGUINTY, INVITATIONAL LUNCHEON.

**April 21, 2005 - INTERNATIONAL TRADE SEMINAR
(with Parente Randolph LLC).**

May 10, 2005 - CANADIAN BUSINESS BREAKFAST

**May 11, 2005 - RBC DISTINGUISHED SPEAKERS
EVENT (with the U.S.. Dept. Of State)**

**June 1, 2005 - THE INTERNATIONAL ECONOMY
(with Wachovia Bank's International ECONOMIST,
Dr. Jay Bryson)**

**June 14-16, 2005 - PHILA EXPO IN TORONTO,
OTTAWA AND MONTREAL**

Canada.U.S.A.Trade-Ops.

CAN-AM CULTURAL CANNECTIONS.

Charles Dutoit, world-famously associated with the **Mont-réal Symphony Orchestra**, is here at the **Verizon Hall** in Philly, April 7-9, 2005 to conduct the **Philadelphia Orchestra** in a program with **Martha Argerich**, pianist, featuring Fauré's Suite from *Pelléas and Mélisande*, Beethoven's *PianoConcerto #1*, and the premiere of Symphony #3 by contemporary U.S. composer **James McMillan**. The Can-Am Chamber has reserved tickets for the Thursday evening performance, with a pre-concert private reception with the maestro at 6:30 pm.

TV NOTES

The Philadelphia Police Department is the on-screen venue of **CBS-TV's Cold Case Files**, aired Sundays. Yoh! The actors "tawk" less Fishtown (as in the February 20th episode) than the Town of North York, Ontario where it's actually filmed.

PHILADELPHIA LAWYERS FORM ALLIANCE WITH VANCOUVER BARRISTERS

The new Chancellor at the **Philadelphia Bar Association** is looking north for some fresh perspectives. Andrew Chirls has taken an initiative by forming a peer study group with attorneys in Vancouver BC.

"We feel we can learn from each other, especially in international trade issues. The B.C. people have extensive Asia experience while Philly is more Latin and European trade.

Chirls also wants the message out that the Philadelphia Courts are an international trade asset. The state courts for example have a business-to-business model program that moves cases through quickly.

The Federal court here resolves civil disputes faster than all the other Federal courts in 25 U.S. cities.

Welcome New Members!

Aegis Property Group (*Real estate, development and property management and brokerage services*)
Philadelphia PA 19103; 1600 Market Street, Ste. 2505;
215/568-5050; James A. Kinzig, x 14; aegispg.com

Apex North America (*Manufacturers of anilox rolls*)
Donora PA 15033; 65 Washington Street; 724/379-8880; Jeff Woskosky, General Mgr.; Toronto ON.

Arcobaleno Pasta Machines (*Food processing*)
Downingtown PA 19335; 170 Robbins Road; 610/873-4565;
Maja and Antonio Adiletta, owners. pastamachines.com

Canada Life Assurance Co (*Insurance, Financial Services*)
King of Prussia PA 19406; 1000 1st Avenue, Ste. 201;
610/337-8000.

CCL Container (*Aluminum packaging*)
Hanover Township PA 18706; 1 Lasley Avenue, 570/824-8485; Mike Fedlson, VP; Toronto ON; Rami Younes, President; cclind.com

Joint Mid-Atlantic Arab Trade Center (*Trade promotion organization*)
Philadelphia PA 19107; 1315 Walnut Street, Ste. 500;
215/790-1401; Lisa Verdon, Director; Hugh W.P. Fisher, Dep.Director; jmatc.org

Philadelphia Bar Association (*Professional organization*)
Philadelphia PA 19107; 1101 Market Street, 215/238-6333;
Andrew Chirls, Esq., Chancellor; philadelphiabar.org

Teknion LLC (*Office furnishings and equipment*)
Mt. Laurel NJ 08054; 12000 Horizon Way; 856/596-7608;
Susan Thomas;
Toronto ON M3J2J5; 1150 Flint Road; 416/661-3370; Saul Feldberg; teknion.com

Welcoming Center for New Pennsylvanians (*cultural organization*)
Philadelphia PA 19102; 22 S. 22nd Street, Floor 2; 215/564-6910, Ann O'Callaghan, welcomingcenter.org

Publishes with entrePrint: **Immigration Philadelphia** and **Immigrants Resource Manual**, each \$ 9.95, available through the Chamber.

CANNECTIONS is published monthly by the Canadian-American Chamber of Commerce-Delaware Valley, 1512 Spruce Street, Suite 2114, Philadelphia PA 19102; (215) 546-2005; Fax (215) 359-1577; canamcc.org. Canadian correspondence should be to: Canadian-American Chamber of Commerce, 2348 Lucerne, Suite 303, Montréal QC H3R2J8.

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