

# Connections

THE NEWSLETTER OF THE CANADIAN-AMERICAN CHAMBER OF  
COMMERCE - MID-ATLANTIC/GREAT LAKES

## **Félicitations: Hon. Michael Wilson is New Ambassador to the U.S.**

The new Conservative (“Tory”) government, led by P.M. **Stephen Harper**, has appointed **Michael Wilson**, 68, to Canada’s most important foreign diplomatic position. Mr. Wilson was Minister of Finance under the **Brian Mulroney** (1984-93) government which preceded the two recent Liberal-led regimes. Mr. Wilson is Toronto-born, and a well known financier on Bay Street where he is Chairman of **UBS Canada**. His home is near the U.S. border at Niagara, and he arrives in Washington DC this week. All the best!

## **Travel/Hospitality Events Under-score Need to Widen the Border.**

Two upcoming events will underscore the need for travel and tourism professionals to work better at increasing U.S.-Canada cross-border travel. The **Binational Tourism Summit** next week (see events, right) will theme on “eliminating the barriers.” Next month (see Keep these Dates, next page), the **U.S.D.C. Export Assistance Center** is providing a catalog exhibit at the **Travel & Leisure Show** in Toronto. Canadian visitors to the Mid-Atlantic spend over \$ 700 million annually, while local visitors to Canada spend over \$ 300 million.

## **“ANTIGONE” Debuts at Kimmel Center for Canadian Ballet**

**Director. Rebecca Davis**, whose dance company is based in Philadelphia, will present two performances of a full-length ballet starring principal dancers from the **Mussorgsky Ballet**, St. Petersburg, Russia, including one Canadian who studied there. Original music is composed by **Timofey Busina**, the General Manager of the **St. Petersburg Chamber Philharmonic Orchestra**. The CanAm Chamber is supporting this event and invites all members to attend the performance and reception following it on March 16<sup>th</sup>. (See events.)

MARCH, 2006

## UPcoming Events

### CANADA-U.S. BINATIONAL TOURISM SUMMIT

#### “Eliminating the Barriers”

Co-sponsored by the CanAm Chamber

**Sunday-Tuesday, March 6-7, 2006,  
Niagara Falls Convention Center  
Niagara Falls NY**

\$ 239/person, includes reception

### TIFF MACKLEN, DEPUTY GOVERNOR OF THE BANK OF CANADA: RENEWING THE IMF

Sponsored by the Global Interdependence Center  
and endorsed by the CanAm Chamber

**Thursday, March 9, 2006; 12:00 noon  
Federal Reserve Bank of Philadelphia,  
Independence Mall West**

\$ 35/person

### “ANTIGONE” PREMIERE PERFORMANCE”

**The Kimmel Center Perelman Theater, Philadelphia  
March 16-17, 2006**

\$35-65/person includes post-ballet reception on the 16th.

### BOOKTECH CANADA

Sponsored by the CanAm Chamber

**Tuesday, March 21, 2006  
New York Hilton, Avenue of the Americas**

\$ 38/person plus tax

### EXPORTALLIANCE.COM HOMEBUILDING CONSTRUCTION MATCHING EVENT

Sponsored by the World Trade Center Montreal and  
attended by the Canadian American Chamber and Members

**Wednesday, March 22, 2006, 10:00 a.m.-2:00 p.m.  
Delta Hotel, Montréal**

\$ 35/person

### IMMIGRATION LAW ANNUAL BREAKFAST/SEMINAR

Presented by CanAm Member Klasko Rulon Steck &  
Seltzer

**Thursday, March 28, 2006, 8:30 a.m.-12:15 p.m.  
The Union League, 15<sup>th</sup> & Sansome Sts., Philadelphia**  
No charge, Advanced registration required - 215/825-8605

# keep these dates

**April 6, 2006 - CAN AM ANNUAL COMMERCE AWARDS LUNCHEON WITH BILL RYAN, PRESIDENT OF TD BANKNORTH, IN PHILADELPHIA PA**

**April 6-9, 2006 - U.S. DELEGATION TO THE TRAVEL & LEISURE SHOW, IN TORONTO**

**May 10-11, 2006 - QUEBEC COMMERCIAL CONSTRUCTION MATERIALS INCOMING TRADE MISSION, TO PHILADELPHIA PA**

**May 15-16, 2006 - BIOTECHNOLOGY TRADE MISSION TO ONTARIO, CANADA**

**May 17, 2006 - ON-DEMAND DIGITAL PRINTING EXPO/CANADA LUNCHEON PA CONVENTION CTR, IN PHILADELPHIA PA**

**June 12-17, 2006 - PHILADELPHIA-CANADA FRIENDLY FOLLOW-UP TO "THE GLOBE & MAIL REPORT ON BUSINESS" AD CAMPAIGN, TORONTO, OTTAWA AND MONTREAL**

**June 22, 2006 - CAN AM BREAKFAST WITH HSBC BANK'S NEW YORK CURRENCY TRADING DEPARTMENT, IN PHILADELPHIA PA**

## Canada.U.S.A.Trade-Ops.

**CANADA'S COMPANIES; IN WORLD PLAY.** Rumours are flying *about!* Many sectors of the Canadian economy are home-grown and locally-run. Until now. Investors worldwide are discovering unprecedented opportunities for acquisitions because of what should be obvious: (1) Canadian companies are *all* undervalued in U.S. dollars as they are appreciating innocently at over 12% annually; (2) Canada is the second most desirable country (after the U.S.) for risk-aversion; (3) Canadian consumers are under served and growing wealthy with the appreciation of the Canadian dollar; and (4) Canada's natural resources are #2 in the world and in many categories the least exploited. Formerly obscure firms known little outside of Canada include **Enbridge** and **TransCanada Pipelines**. They and others may be found at the **Toronto Stock Exchange (TSE)** and on U.S. exchanges. Want to buy in? Contact your CanAm Chamber for where to find other Canadian companies in-play.

**CANADIAN ECONOMY IS "ON-FIRE" AT MORE THAN 2-TIMES U.S. GROWTH.** Canada's 4<sup>th</sup> Quarter 2005 economic numbers are "*oot*" and they're impressive. Real GDP growth, while slowing slightly to 2.5% (quarter-to-quarter!) is poised for a double digit 2006 because of low inventories. Final domestic demand was a whopping 4.3%, and machinery and equipment was up 13.3% all quarter-to-quarter. Exports are up 9.6% and imports are up 11.4%. CanAm member **TDBank** yesterday described our economy as "on fire." NOTE: **You should be** doing business in Canada!!

## Welcome New Members

**Board of Trade of Metropolitan Montréal/Chambre de commerce du Montréal métropolitain/World Trade Centre Montréal** (*Membership-based International Trade and Networking organization*) Montréal QC H2Y 3X7: 380 St-Antoine Ouest/West; 514/871-4002, ext. 6210; 514/849-3813 Fax; Virginie Laforest, Senior Advisor, International Trade. [vlaforest@ccmm.qc.ca](mailto:vlaforest@ccmm.qc.ca)  
[ccmm.qc.ca](http://ccmm.qc.ca)

**FXExpress Publications Inc.** (*Publishers of Global Traveler monthly magazine for international business and luxury travelers*) Yardley PA 19067: P.O. Box 508; 215/295-7411; 215/427-9615 Fax; Francis X. Gallagher, Publisher/CEO. [fran@globaltravelerusa.com](mailto:fran@globaltravelerusa.com)  
[globaltravelerusa.com](http://globaltravelerusa.com)

**Global Coaching Alliance LLC** (*Transforming Individual and Organizational Potential Into Measurable Business Results*) Philadelphia PA 19103: 1735 Market Street, Ste. A-483; 215/546-2679; 215/546-2730 Fax; Katherine Handin, Principal. [Handin@globalcoachingalliance.com](mailto:Handin@globalcoachingalliance.com)  
[GlobalCoachingAlliance.com](http://GlobalCoachingAlliance.com)

**Global Interdependence Center** (*Non-profit international economic development and education center*) Philadelphia PA 19104: 3701 Chestnut Street, International House; 215/898-9453; 215/898-0893 Fax; Kathleen M Otto, Executive Director. [kotto@pobox.upenn.edu](mailto:kotto@pobox.upenn.edu)

**International S.O.S.** (*International Medical air evacuation service*) Trevese PA 19053: 3600 Horizon Boulevard, Suite 300; 215/768-2589; Philippe Lavallee, [philippe.lavallee@internationalsos.com](mailto:philippe.lavallee@internationalsos.com)  
[internationalsos.com](http://internationalsos.com)

**Printing E-Procurement Inc.** (*Application service providers and creators of e-solutions for the printing industry and for B-2-B procurement officers*) Seattle WA 98101: 601 Union Street Floor 42-106; Vancouver BC V5L 3J3: 745 Clark Drive; 877/849-9294; 604/986-5860 Fax; Pierre Fournier. [printepro.com](http://printepro.com)

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