

Connections

THE NEWSLETTER OF THE CANADIAN-AMERICAN CHAMBER OF
COMMERCE - DELAWARE VALLEY

MAY, 2005

NEW AMBASSADOR TO THE U.S. VISITS PHILADELPHIA.

The Hon. **Frank McKenna** visited Philadelphia business, political and cultural leaders at breakfast and a luncheon reception last week. Mr. McKenna became the 20th Canadian Ambassador to the U.S. on March 8th. Formerly the Premier of New Brunswick for ten years, he was the first political leader to earn the designation of Economic Developer of the Year because of his success at balancing the province's budget and improving its credit rating. He was also a leading advocate for the Canada-U.S. Free Trade Agreement signed in 1989.

Over 200 attending the Union League reception were greeted by an RCMP ("Mountie") and prepared remarks highlighting the half trillion dollar trade between the two countries.

BYRD AMENDMENT RETALIATION BEGUN

No surprise, Canada has been forced to impose a 15% surtax on live swine, cigarettes, oysters and certain specialty fish from the U.S. to counter the failure of the U.S. to comply with WTO's ruling against the law that allows U.S. producers to receive anti-dumping and countervailing duties from foreign competitors. The European Union began retaliation yesterday, May 1st. The Canadian American Chamber of Commerce supports repeal of the Byrd Amendment as inconsistent with the [NAFTA treaty](http://www.dfait-maeci.gc.ca/tba-nac/disp/byrd-main-en.asp). More on this is at www.dfait-maeci.gc.ca/tba-nac/disp/byrd-main-en.asp

The Canadian-American Chamber of Commerce is not affiliated with the Government of Canada.

SECTOR SPOTLIGHT: CONSTRUCTION/MATERIALS.

Canada to the Del Valley: \$ 2.7 billion (2004);
Del Valley to Canada: \$ 0.2 billion (2004).

UPcoming Events

FIRST WEDNESDAY

Sponsored by the International Visitors Center with introductions of consular and chamber officials.

Wednesday, May 4, 2005

5:30 p.m. Reception

**Radisson Plaza - Warwick Hotel
1701 Locust Street, Philadelphia
IAC Members Free, \$ 15 Non-members**

GREATER PHILADELPHIA GLOBAL PARTNERS MONTHLY MEETING

Sponsored by GP2 - Greater Philadelphia Global Partners.

Friday, May 13, 2005

9:00 a.m. Breakfast and Meeting

1515 Arch Street, Philadelphia

Members and Guests Free

ON-DEMAND CONFERENCE AND EXPOSITION SPECIAL PRINT BUYER/PRINT SELLER LUNCHEON AND PRESENTATIONS BY CANADIAN PREMEDIA AND PRINTING COMPANIES

Co-sponsored by the CanAm Chamber and the Printing Brokerage/Buyers Association to encourage area publishers, ad agencies and other print buyers to consider Canadian outsourcing. Special invitation from Alberta Trade Representative Minister **Murray Smith**.

Tuesday, May 17, 2005

12:00 Noon-3 p.m. Luncheon, Address, Presentation and Exhibits.

Members and Guests Free

VICTORIA DAY RECEPTION

The CanAm Chamber regrets cancelling this event this year, but wishes all Canadians a pleasant weekend.

Monday, May 23, 2005

keep these dates

June 2, 2005 - INTERNATIONAL-ECONOMY,
GLOBAL RATE RISKS AND MID-YEAR ANALYSIS
(with Wachovia Bank economists and experts)

June 14-16, 2005 - PHILADELPHIA TRADE MISSION
TO TORONTO, OTTAWA AND MONTREAL

June 21, 2005 - BIO 05 CANADA-PENNSYLVANIA
RECEPTION

June 24, 2005 - ST. JEAN BAPTISTE RECEPTION

Canada.U.S.A. Trade-Ops.

AIR CANADA BUYS 32 BOEING AIRCRAFT IN A \$6B DEAL. Canada's largest air carrier has placed its largest order ever in the U.S.A. **Boeing** will build 32 aircraft to replace the company's ancient Lockheed and Douglas aircraft. Emerging from bankruptcy, the cash-strapped Montréal company is depending on U.S. ExIm Bank financing, and is seeking a buyer.

ALBERTA CRUDE, 176 BILLION BARRELS AND COUNTING! The world's largest proven reserves of oil are not in Saudi Arabia nor Iraq, but in our n shared continent of North America. Because the oil must be extracted for tar sands, the economic cost is higher than from other regions, but as oil eventually surpassed US\$ 50/barrel, the potential will be exploited.

Alberta Trade Representative Minister **Murray Smith** is scheduled to speak at our May luncheon reception.

NEW YORK TIMES VINDICATES BOMBARDIER IN AMTRAK ACELA RETROFIT. The New York Times last Sunday placed the blame for brake problems on the Acela Express service to **Amtrak** and the U.S. **Federal Railroad Administration**. Gross mismanagement, careless oversight and safety measures increasing the weight of cars were cited. **Bombardier** was the lead contractor, and the program for Acela was heavily financed by government Crown corporations of Canada.

REPCAN BUSINESS MATCHMAKING IN TORONTO AND MONTREAL. The U.S. **Department of Commerce** in Toronto is hosting a rep matching event June 14-15 in Toronto, and one on June 16 in Montréal, for U.S. companies. Contact **Madellon Lopes** at 416/595-5412 for details.

"PHILADELPHIA - CANADA FRIENDLY" IS A MAY 26TH ADVERTISING SUPPLEMENT PROMOTING CANADIAN INVESTMENT, TRADE AND TOURISM HERE. TO ADVERTISE CALL 215/546-0116.

DON'T MISS THIS OPPORTUNITY - AND FOLLOW-UP TRADE MISSION TO CANADA JUNE 14-16TH. A BACK-UP TRADE MISSION WILL TAKE PLACE IN AUGUST, 2005.

Welcome New Members

Exude Benefits Group Inc. (*Financial services*)
Philadelphia PA 19102; 200 S. Broad Street, Ste. 420;
215/599-6390 ext. 4; C. Rieger Stearns, President.
exudebenefits.co

Holt Logistics (*Freight terminal operators and forwarders*)
Gloucester City NJ 08030; 101 S. King Street; 856/742-3233; Todd T. Brown, Marketing.
holtlogistics.com

Maritime Exchange the (*Seaport trade development organization*) Philadelphia PA 19106; 240 Cherry Street; 215/925-2615; Dennis Rockford.
maritimedelriv.com

Pepper Hamilton LLP (*International law firm*)
Philadelphia PA 19103, 3000 Two Logan Plaza, 18th and Arch Street; 215/981-4541; Peter O. Clauss Esq.
pepperlaw.com

Philadelphia Regional Port Authority (*Cargo port*)
Philadelphia PA 19134; 215/426-2600; James T. McDermott Jr., Executive Director.
philaportcom

Quigley Corporation the (*Manufacturers and marketers of organic cold remedies, cough drops and hard candies in the U.S.A. and soon in Canada*) Doylestown PA 18901; 621 Shady Retreat Road; 215/345-0919 ext.127; Joseph C. Casey, V.P. Marketing.
quigleyco.com

S.M.A.R.T. States (*Strengthening the Mid-Atlantic Region for Tomorrow - a development organization among Pennsylvania, New Jersey, Delaware and Maryland*)
c/o David Hughes, ACI, Philadelphia PA 19113; One International Plaza, Suite 600; Bob Carullo, Executive Director.
smartstates.com

SunGlobal, LLC (*International business consulting*)
Wayne PA 19087; 303 W. Lancaster Avenue, Ste. 321;
610/293-9300; Ed Trivisani, Steve de Luca, Principals.

CANNECTIONS is published monthly by the Canadian-American Chamber of Commerce-Delaware Valley, 1512 Spruce Street, Suite 2114, Philadelphia PA 19102; (215) 546-2005; Fax (215) 359-1577; canamcc.org. Canadian correspondence should be to: Canadian-American Chamber of Commerce, 2348 Lucern, Suite 303, Montréal QC H3R2J8.

The C-ACC is a private membership organization, and is NOT AFFILIATED WITH THE GOVERNMENT OF CANADA. © 2005 by The Canadian-American Chamber of Commerce.. All Rights Reserved.