

Connections

THE NEWSLETTER OF THE CANADIAN-AMERICAN CHAMBER OF
COMMERCE - MID-ATLANTIC/GREAT LAKES

For the Byrds: *End this Dead -end Amendment!*

The protectionist legislation, named for U.S. **Sen. Robert Byrd** (D-WV), is corporate welfare for lazy, inefficient companies who can “cry-wolf” and collect money whenever foreign competitors, principally Canadian, garner their business. The **General Accounting Office** of the **U.S. Congress** reports that nearly one-half of the \$ 1B taken from non-U.S. companies *distributed* to date has gone to just five companies: **Timken, Torrington, Candle-lite, MBP Corp.** and **Zenith**. Ball-bearings, candles, steel and electronics. That’s it! The former head of the biggest recipient (Timken at \$ 205 MM) is today the U.S. Ambassador to Germany. The **World Trade Organization** (WTO) has authorized Canada, the **E.U.** and six other countries to impose retaliatory tariffs up to \$ 134MM against U.S. exports. Undistributed as yet by the U.S. is a 15% tariff being collected from Canadian softwood lumber exporters because their timbering rights terms on government lands vary from the U.S. A subsidy? Hardly. With post-Hurricane rebuilding, consumers don’t need to be victims of higher costs and less competition for lumber imposed by the same government struggling to assist them! It’s time to repeal “the Byrd.”

Best Wishes to the New G-G.

Many of our members and friends this side of the border don’t quite “get” the post of Governor-General. Besides occupying the best estate at the north end of Sussex Drive on the Ottawa River, the G-G is the ceremonial head of state; the monarchy’s official representative. With the retirement of the **Hon. Adrienne Clarkson**, the Prime Minister has appointed the first Francophone G-G. **Michaëlle Jean** came to Canada in 1968 as a refugee from **Haiti**, and distinguished herself as a journalist in **Quebec**, where there’s the most antipathy for the monarchy. Because only 23% of the province’s population supported retaining a G-G, the selection is sure to win over more.

NOVEMBER, 2005

UPcoming Events

CANADIAN AMERICAN BUSINESS COUNCIL

Business Achievement Awards

CanAm Chamber Members and Inductees only.

Tuesday, November 8, 2005

Hyatt Regency, 700 Centre Street S.E., Calgary
\$ 850/company

ADVERTISING COMMUNICATIONS TIMES TRADE SHOW

Endorsed by the Canadian-American
Chamber of Commerce.

Thursday, November 10, 2005, 10:00 a.m.-5:00 p.m.
Doubletree Hotel Annex, Broad at Walnut Streets,
Philadelphia

Free admission with business card.

BI-NATIONAL TOURISM ALLIANCE FIRST ANNUAL MEETING

Aiming for 2012- Breaking Down the Barriers

Co-presented by the Canadian-American
Chamber of Commerce.

Sunday-Tuesday, November 13-15, 2005
Niagara Falls Conference Center,
101 Old Falls Street, Niagara Falls NY

Registration required at \$ 349/person online at
btapartners.com.

CANADIAN PAPER AND PRINTING EXHIBIT

Wednesday, November 16, 2005, 9 a.m.-12 noon
Pier 90, W. .50th Street at the Hudson River,
New York NY

RSVP by November 13 at \$ 45/person.

HSBC BANK GRAND OPENING CELEBRATION

Member of the Canadian American
Chamber of Commerce

Wednesday, November 16, 2005, 5:00 p.m.
1515 Market Street, Philadelphia

RSVP by November 3 to Sheila Hart-Refile
at 215/563-0597

keep these dates

December 14, 2005 - CANADA MEDIA FOR U.S. ADVERTISERS - BOSTON MA

March 9, 2006 - CAN AM CHAMBER LUNCHEON BILL RYAN, PRESIDENT OF TD BANK NORTH

Canada.U.S.A.Trade-Ops.

GOLDEN OPPORTUNITIES: CANADA MINING. Yesterday, #3-ranked **Barrick Gold**, Toronto, offered an unsolicited \$ 9.2B bid for #6-ranked **Place Dome**, Vancouver. Combined, there's over 6.25 million tons of gold reserves. Victor Flores, at CanAm-member **HSBC**, Vancouver, says consolidation in mining is "just beginning."

NEW PRODUCE CENTER WILL INCREASE CANADA TRADE IN MID-ATLANTIC. Congratulations to the City and state for its \$ 150 MM investment in a new 800,000 sq.ft. terminal at the Navy Yard. For Canada, the biggest non-U.S. user of the Delaware River ports at 25%, and accounting for over 200 local jobs, trans-shipments of northbound fruits and vegetables will increase by 10% or more in 2006.

PENNSYLVANIA AGRICULTURE SPROUTS UP IN ONTARIO! The **Pennsylvania Department of Agriculture**, world-renowned by those old enough to remember the "REG.PA.DEPT.AGR." labels on everything consumed in North America, debuted with six PA food companies in Toronto, October 15th, at the Ontario food show. Among the attendees were **Herrs Foods** and **Quigley Co.**

LUMBERMENS MERCHANDISING CORP. IS THE BIGGEST BUYER OF CANADIAN FOREST PRODUCTS. The Wayne PA-based co-op was visited by **CanAm Chamber** Director, **Vincent Mallardi, C.M.C.** last week to be nominated for the Chamber's 2005 "Canada Trader" Award. LMC is the largest U.S. buyer of engineered woods, frames, panels and other wood products from Canada, surpassing **Lowes**. Over 300 independently-owned lumber yards throughout the U.S. are served.

CANADIAN CONSULATE ADDS TRADE EXECUTIVE. Best wishes and a *Bienvenue* go to **Daniel Trembley** who comes to Philadelphia as a Trade executive at the **Canadian Consulate**. He joins **David Weiner**, Consul, and **Helen Getka**, at 2 Penn Center, Suite 200; 215/854-6330. Immigration and passports remain at the **Consul-General of Canada** in New York; 212/596-1783.

ONTARIO HYDRO BRINGS "JUICE" TO FLORIDA. For the hundreds of thousands of Canadians retired in South Florida, the sight of **Ontario Hydro** trucks this weekend was an incongruous and surprising welcome. The largest electric utility in Canada has a caravan of vehicles and technicians fixing **Hurricane Wilma** storm-damaged grids where hospitals and police facilities are located. *Good Neighbours!*

Welcome New Members

Bi-National Tourism Alliance (*Canada-U.S.A. Tourism Development coordinating organization*) Fort Erie ON L2A 1P2; 1243 Garrison Road, Suite 159; 905/991-1507; 905/871-1266 Fax; Arlene White, Executive Director; arlene.white @ btapartners.com
btapartners.com

HSBC Bank (*Global commercial neighbourhood bank*) Philadelphia PA 19103; 1515 Market Street; 215/563-3276; 215/563-6179 Fax; Nina R. Fairchild, Senior V.P. and District Executive; nina.r.fairchild@us.hsbc.com
us.hsbc.com

O'Ryan Group The (*Retail in-store signage and decor - "Enhancing the Retail Experience"*) Memphis TN 38118; 4010 Pilot Drive, Suite 108; 800/253-0750; 800/939-7280 Fax; Emmett O'Ryan, President; eoryan@oryangroup.com
oryangroup.com

Productions At Work Inc. (*Stage productions, creative design, staging, film/video, script writing, audio-visual*) Philadelphia PA 19147; 520 S. 3rd Street; 215/592-0648; 215/592-0653 Fax; Robert Lunske, President/Owner; rc@productionsatwork.com
productionsatwork.com

Zone Telecom Inc. (*Telecommunications for business*) Cherry Hill NJ 08002; 856/414-6904; 856/667-2551 Fax; Eamon P.M. Egan, V.P. Business Development and Corporate Counsel; eegan@zonetelecom.com
zonetelecom.com

MEMBERSHIP DRIVE BEGINS TODAY!

It's time for YOU to join your ex-pat Canadian business associates and friends from both sides of the border.

Simply go to the CanAm Chamber website:

canamcc.org

and sign up. We need the continued support of our Canadians in the Mid-Atlantic area. Welcome!

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