

# Connections

THE NEWSLETTER OF THE CANADIAN-AMERICAN CHAMBER OF  
COMMERCE - MID-ATLANTIC/GREAT LAKES

## *Élections et activités internationales*



The Canadian soldier (above right) in **Kandahar** symbolizes the increasing global role of our underpopulated nation. As we register for elections at home (the deadline is January 5. Go to [elections.ca](http://elections.ca)), we are also funding **Afghan** elections through CIDA. Ironically, a new enemy in **Ottawa's** view is ex-patriots. The January 23 deadline for passports has Hill critics complaining that "we" look at the \$ 87 passport merely as a "get-out-of-jail card" as did it so work to evacuate thousands of countrymen from Lebanon at Federal expense. Because nearly half of the 2.7 million Canadians living overseas are in the U.S., paying taxes to the **I.R.S.**, a new intent is to make passport processing fees a form of extra-territorial taxation. Though U.S. ex-pats in Canada pay up to **RevCan**, the gov wants a piece of what's earned here and wherever "because we get all the benefits without any of the costs." This provincial view is so typical - and one of the lesser reasons many Canadians live abroad. The biggest reason, however, can't be overlooked. Ex-pats generate, by being on-the-scene, the trade surplus that employs nearly half the people *in* Canada!

## **Political Asylum Up North? *Don't Even T'ink About It!***

When President **George Bush** was re-elected two years ago November, the **CanAm Chamber** received more calls in a week than during its previous six months. The incoming question was how does one move to Canada, to which we answered "there is no asylum for U.S. citizens." Well, in the last three years, 14 Americans (all infants of Canadian parents) *have* been granted "refugee" status, but *not* on the basis that they would be at political risk if in the U.S. Another 726 persons were turned down, including a Montgomery County PA mother recently returned from Niagara with her daughter in a custody dispute

JANUARY, 2007

## UPcoming Events

### MID-ATLANTIC STATES PRIVATE/PUBLIC PARTNERSHIPS

Sponsored by CanAm Chamber Member  
SMART States [smartstates.c](http://smartstates.c)

**Friday, January 5, 2007; 5:30 p.m.**  
**The Hotel DuPont, 11th and Market Streets**  
**Wilmington DE**

\$ 65/person members or non-members  
RSVP to 609/304-2904 or at  
[smartstates.com](http://smartstates.com)

### CANADIAN "FLIGHTS TO PARADISE"

Sponsored by the Canadian American Chamber of  
Commerce - PacificRim to inaugurate our newest Chapter  
with assistance from Harmony Air, flying daily between  
Canada and Hawaii

**Wednesday, January 10, 2007; 5:30 p.m.**  
**Hilton Waikoloa Village, 425 Waikoloa Beach Drive,**  
**Kailua-Kona, HI**

FREE to Members; \$ 35/person non-members  
RSVP to 877/546-2005

### INTERNATIONAL BUSINESS BREAKFAST

Sponsored by Can-Am Chamber members Bucks County  
International Trade Council and Parente Randolph

**Thursday, January 25, 2007; 8:00 a.m.**  
**Bucks County Community College, Tyler Hall, Room**  
**142, 275 Swamp Road, Newtown PA**

Free to Members  
RSVP to 215/348-5791

### "CANADIANS IN PHILLY" RECEPTION

Co-sponsored by the Canadian American Chamber of  
Commerce and new CanAm member Parke Bank with  
special thanks to Ontario Wines.

**Thursday, February 15, 2007; 5:00 p.m.**  
**1612 Spruce Street,**  
**Philadelphia PA**

FREE to Members and non-members

# keep these dates

**Friday, February 16, 2007 - NEUMANN COLLEGE  
DINNER WITH CANADIAN STUDENTS AND  
FAMILIES**

**Tuesday, February 27, 2007 - HOW TO DO BUSINESS  
WITH CANADA - Philadelphia PA**

**Tuesday, March 27, 2007 - HOW TO DO BUSINESS  
WITH CANADA - Chicago IL**

**Monday, April 16, 2007 - HOW TO DO BUSINESS  
WITH CANADA - Boston MA**

**Wednesday, April 25, 2007 - SECOND ANNUAL  
CANADIAN-AMERICAN ANNUAL COMMERCE  
AWARD LUNCHEON**

## Canada.U.S.A. Trade-Ops.

**WHAT DOES A U.S. PARENT COMPANY DO WHEN IT HAS A "DOG"? SELL IT TO A CANADIAN!** A big laugh was had last week on Wall Street (and on Bay Street, by the way) when **Marsh & McLennon Companies Inc.** announced the sale of its troubled **Putnam Funds** investment unit to a Canadian buyer. Putnam has been beset by scandals and precipitous redemptions to be a fraction of its pre-problem days. The effects on MMC have been negative with its stock battered. Understandably, no U.S. offer was forthcoming; only two from Europe. Montréal-based **Power Corporation of Canada** was the high bidder at \$ 3.9B. Robert Gratton, the company's president was unavailable for comment. Power owns **Great-West Lifeco** and **IGM Financial** in Canada through a subsidiary. This will be its first move into the U.S. The deal will close next month.

**VERIZON WIRELESS PLACES \$ 2B FIVE-YEAR CONTRACT WITH CANADIAN SUPPLIER.** This week **Nortel Networks Corp.**, Brampton ON, received an order from Philadelphia and New York-based **Verizon Wireless** for radio base stations, switching and optical network technology to support CDMA (code division multiple access) which in turn allows cell-phone users to access movies, tv shows and other robust content. The recently-merged French-U.S. **Alcatel-Lucent** is the leader in CDMA, so the win was especially sweet -and important- to Nortel. The company's U.S. HQ is in Nashville TN.

## Of Note

**HOT MARKETS FOR 2007-2008** will be released this week. The 172-page forecast of the paper converting and printing industry is, by most accounts, the best way to forecast the entire U.S. economy. Since every sector buys print, it is a readily-identifiable surrogate measure for investors and marketers. CanAm members can order the report at a 50% discount from the \$ 995.00/copy price. Call 215/546-2005.

## Welcome New Members

**Klehr Harrison Harvey Branzburg & Ellers** (*Lawfirm with Canadian and U.S. Clients*) Philadelphia PA 19102: 260 S. Broad Street, Floor 4; 215/569-2699;  
Daniel Blickman, Esq..  
[dblickman@klehr.com](mailto:dblickman@klehr.com)  
[klehr.com](http://klehr.com)

**Mason Crest Publishers** (*Educational supplementary books - including the new 10-volume series "How Canada Became Canada"*) Broomall PA 19008: 370 Reed Road, Suite 302; 610/543-6200; 610/543-3878 Fax  
Robert Mark, New Business Development  
[rmark@masoncrest.com](mailto:rmark@masoncrest.com)  
[masoncrest.com](http://masoncrest.com)

**Parke Bank** (*Regional Banking*) Philadelphia PA 19102: 1612 Spruce Street; 215/772-1113;  
Paul Palmieri, Executive V.P.  
[ppalmieri@parkebank.com](mailto:ppalmieri@parkebank.com)  
[parkebank.com](http://parkebank.com)

**Talon Air Inc.** (*Fractional jet ownership and leasing for corporate travellers*) Farmingdale NY 11735: 8300 Republic Airport; 631/753-8881; 631/753-6681 Fax;  
Jerry Mahony, Vice President of Sales  
[jmahony@talonairjets.com](mailto:jmahony@talonairjets.com)  
[talonairjets.com](http://talonairjets.com)

**NOT A MEMBER? WHY NOT JOIN THE CAN AM CHAMBER. IT'S KEEPING UP AT HOME WHILE BEING ABROAD. AND, IF YOU'RE LOOKING FOR THE BEST PLACE TO EXPAND YOUR U.S. BUSINESS, DIRECT YOUR COMPASS AT THE *TRUE-NORTH!***

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