

Connections

THE NEWSLETTER OF THE CANADIAN-AMERICAN CHAMBER OF
COMMERCE - DELAWARE VALLEY

CONTINENTAL ENERGY: Y a pas de presse pour le Pres. Bush

Prime Minister Paul Martin didn't dare discuss the "Kyoto Protocol" with his first-time visitor, George Bush, in Ottawa this week. Canada, and 132 other nations (though not the U.S. and Australia), are signed onto an impossible-to-meet carbon-emissions reduction treaty that commences on February 16th. Though global warming is the ostensible motive, global trade imbalance favouring Japan and the E.U. is the illegitimate effect. The Canadian-American Chamber of Commerce urges the U.S. and Canada to fast-track a Continental energy program that harmonizes CO2 reductions and, as important, the permitting and building (to a common standard) of critically-needed carbon-uranium-nuclear (CU) and liquid-natural-gas (LNG) plants. North America is losing the energy war naturally with inadequate supplies and conversion; Kyoto is the surrender economically. The **Pew Center on Global Climate Change**, funded by Philadelphia-based **Pew Charitable Trusts**, [provides information on its website, pewclimate.org](#). The Canadian-American Chamber of Commerce is not affiliated with the Government of Canada.

SECTOR SPOTLIGHT: **ENERGY**

Canada to the Del Valley: **\$ 1.4 billion (2004)**;
Del Valley to Canada: **\$ 0.1 billion (2004)**.

Canada supplies nuclear feedstock, offshore natural gas and electric power to most Delaware Valley energy providers. The Delaware Valley is a major exporter of petrochemicals to Canada. Canada is the largest importer of coal-mining machinery and parts from Pennsylvania. Trade would increase several-fold with a Continental energy program.

DECEMBER, 2004

UPcoming Events

MEMBER/INVITATION LUNCHEON

Tuesday, December 7, 2004

12:15 p.m. Luncheon

Adams Mark Hotel

City Avenue and Monument Road

Free for Members

BUSINESS AFTER HOURS - WITH A CANADIAN BREW

Sponsored by the Greater Philadelphia Chamber of
Commerce, with Canadian brews sponsored by the
Canadian-American Chamber of Commerce

Tuesday, December 14, 2004

5:30 p.m. Reception

Manayunk Train Station ("Beat Street"), Philadelphia

Free for Members

POST "BOXING-DAY" NETWORKING

Monday, December 27, 2004

5:30 p.m. Drinks

Radisson Plaza - Warwick Hotel

1701 Locust Street, Lobby, Philadelphia

Free for Members

CANADIAN BUSINESS EDITORS INVITATION

Co-sponsored by Select Greater Philadelphia and the
Canadian-American Chamber of Commerce

Tuesday-Thursday, January 25-27, 2005

Pennsylvania-New Jersey-Delaware

Media Investigation about "Canada in the U.S.A."

Free for Editors

CANADA AS THE #-1 U.S. TRADING PARTNER

Vincent Mallardi, C.M.C., Chairman of the Canadian-
American Chamber of Commerce, Speaker

Wednesday, February 16, 2005

6:00 p.m. Reception and Dinner

Omni Hotel at Independence Park

401 Chestnut Street

\$65/person

Co-sponsorships are Invited for all Events.

keep these dates!

Thursday, April 28, 2005 - INTERNATIONAL TRADE SEMINAR (with Parente Randolph LLC).

Friday, July 1, 2005 - 3 p.m.

"CANADA DAY" FIRST-TIME IN PHILLY

Canada.U.S.A.TradeOps.

THE RIVER LINE LIGHT-RAIL: A CANADA-NEW JERSEY PARTNERSHIP FIRST. The 34.5-mile River LINE, opened in March, 2004 between Camden and Trenton, is the first diesel, light rail transit system in the U.S. operating on an existing freight corridor.

Montréal-based **Bombardier Inc.** built the turnkey system as a member of the **Southern New Jersey Rail Group Consortium**. Bombardier operates and maintains the River LINE under a 10-year contract with **NJ Transit**. This line, and the program developed to produce it, is a model for other future Delaware Valley and U.S. transit systems. In two months, Bombardier will begin delivery of 100 stainless-steel, multi-level passenger coaches to NJ Transit which will increase capacity and rider ship. These will be in addition to 330 commuter cars and 29 electric locomotives already delivered and in use. Both the **AirTrain** at Newark-Liberty and JFK International Airports are built and operated by the Company under contract with the **Port Authority of New York and New Jersey**.

SELL DELAWARE VALLEY REAL ESTATE - TO CANADIANS. Your Northern neighbours are beset with a dollar that's appreciated an incredible 22% in as many months. And, Canada, with a trade surplus vis-a-vis the U.S., is on an unprecedented in-investment track. The **Canadian-American Chamber of Commerce** is assisting Canadians seeking presence in the U.S., working with the following organizations here: **Select Greater Philadelphia**, 215/790-3787, James F. Shannon, selectgreaterphiladelphia.com; and **Innovation Philadelphia**, 215/496-8110, Richard A. Miller, ipphila.com. The latter recently published the *Greater Philadelphia International Resource Guide*, which may be obtained at AGPTWO.com. The Chamber is preparing co-op inserts for January and March, 2005 at a participation cost of \$ 15,500 per company. The insert will be placed in four Canadian business publications.

OTHER "LOOKING-FOR" INQUIRIES ARE AVAILABLE THROUGH CONTACT AT THE CHAMBER:

U.S. PACKAGING-PAPER LAMINATING/COATING CO.FOR SALE OR MERGER (#1204-1)

OIL EXPLORATION; CANADIAN SUBCONTRACTOR WANTED; NO INVESTMENT REQUIRED (#1004-1).

Welcome New Members!

AMS Homecare (*Durable medical equipment and pharmaceuticals*) Delta, BC V3M 6K2; 1360 Clivedon Avenue; 604/273-5173; and soon-to-be in Philadelphia PA; Harj S. Gill; amshomecare.com

Bombardier Transportation (*Passenger rail locomotives, rolling stock, commercial and corporate aircraft*) Bensalem PA 19020; 3260 Tillman Drive, Suite 110; 215/639-1444 and Montréal QC; **Maryanne Roberts**, bombardier.com

British American Business Council (*Business association*) Philadelphia PA 19102; 200 S. Broad Street, Suite 700; 215/790-3686; **Sheryl K. Rothberg**, babc.org

Canadian Association of Importers and Exporters/I.E. Canada (*Business-to-business organization*) Côte St. Luc Station QC H4V 2Y4; P.O. Box 185; 514/484-0031; **Geoff Bush**; iecanada.com

Commerce Bank (*Commercial and international banking - the "Yes" Bank*) Philadelphia PA 19103; 1 Commerce Square, 2005 Market Street, Ste. 200; 215/282-2794; **Ronald P. Dolenti**; commerceonline.com

Health Connectors Group (*Consultants to medical, pharmaceutical and healthcare organizations*) Bryn Mawr PA 19010; 537 Ramblewood Drive, Suite B; 610/519-9194; **James K. Laird and Bonnie Sharps**; healthconnectorsgroup.com

Latham Hotel the (*Hotel, meeting and restaurant facilities*) Philadelphia PA 19103; 17th and Walnut Streets; 215/563-7474; **Alex H. Cohen and Nicolas Gabillon**, lathamhotel.com

Pennewell Associates (*Commercial real estate financing, development and brokerage*) West Chester PA; 1701 Paoli Pike; 610/647-7606; **Harry H. Pennewell III**.

ScotiaMcLeod Inc. (*Investment banking, and President of "Americans in Montréal"*) Montréal QC H3A 3L6; 1002 Sherbrooke Street W. Suite 700; 514/287-2916; **Andrew X. Clark**; scotia-mcleod.com; americansinmontreal.org

Your Benefit Programs LLC (*Canada discount prescription and other employee benefit programs*) Philadelphia PA 19130; 2401 Pennsylvania Avenue, Suite 10A2; 215/557-8721; **John L. Forer**; yourbenefitprograms.com

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